Chief Executive Officer's Report No. 116 May - July 2023

Total aviation movements	May 23	June 23	July 23	Total
2023/24	3,827	2,881	2,919	9,627
2022/23	2,568	2,760	3,203	8,831
Commercial mvt 2023/24	181	275	240	696
Commercial mvt 2022/23	286	334	401	1,021
Passengers 2023/24	9,442	23,794	17,443	50,679
Passengers 2022/23	13,667	15,327	16,239	45,233

Performance

CEO update

This summer has marked significant growth in our partnership with easyJet. From three routes last summer we now have eight including the most recent announcement of the return of the highly favoured Alicante route. And with a very optimistic outlook towards Summer '24 and the future, we anticipate even more expansion.

Additionally, we've introduced two new routes available for booking through our partnering tour operators: Balkan holidays offering flights to Bourgas on Bulgaria's Golden coast from June to September '24, and Inghams, taking festive travellers to Santa's Lapland in December '24.

Our passenger demand has consistently shown strength throughout the summer. As of mid-July, we've seen an average load factor of 86% with upcoming late summer bookings continuing this positive trend. Furthermore, our new winter flights - destinations including Paris, Geneva, Amsterdam, and Alicante - are also receiving an enthusiastic booking response, indicating robust demand from our catchment.

As of the end of July, we've noted a YoY passenger growth for the Q2 period of 50k versus 45k, reflecting an increase of 10%. Given the above growth we anticipate this YoY increase to amplify.

Proactive and positive discussions with airlines continue. Our Business Development team successfully represented us at the Routes Europe event in May and has plans to attend Routes World 2023 this October, this seminal aviation event facilitates growth collaborations between global airlines and airports.

In the context of global aviation, the London Aviation market is now close to regaining its 2019 capacity. However, with limited scope for further expansion, London Southend is as the prime solution for airlines aiming to grow, thanks to our convenient accessibility to London and attractively low airline operating costs.

In our stride towards sustainability, London Southend is developing its Net Zero plan, set for completion in 2023. This initiative underscores our commitment to being an environmentally responsible partner for airlines.

Being a major local employer, we're proud to report a headcount of 225 this summer with a significant 80% of our workforce residing within the SS postcodes. We're currently hiring for Air Traffic roles and plan to ramp up broader recruitment in anticipation of growth for Summer '24. In our relentless pursuit of enhancing passenger experience, we launched our Travel hub on our website on 27th July with this feature innovatively increasing our online traffic to the website. We have also completed a transition our domain name to Londonsouthendairport.com (from southendairport.com)

On June 29th, our Jet Centre Open Day drew over 130 visitors, including brokers, tour operators and charters, all unified by the common goal - growth. On a parallel we continue to seek potential logistic partners for our state-of-the-art bonded warehouse, note though that our core focus remains on amplifying passenger growth.

Lastly, concerning the airport's 'on sale' status;

Esken has appointed advisers to start the process for the sale of London Southend Airport (LSA) its key strategic airport asset within the Aviation business. Esken believes the airport has strong potential within the right ownership structure along with capital to support its medium to long term growth ambitions.

Community Relations

We will once again be supporting our charity partner on the SECE Mind Mental Elf event which is planned to take place on Saturday 2 December 2023 at Belfairs Woods. We are also currently organising a charity football match between airport staff and Run Free (also supported by SUFC) to help raise funds and awareness for SECE Mind. The match will take place at Garon Park on 8 October 2023.

USP college approached us earlier this year in regard to extending and diversifying its current governing board. We are pleased to share that our Head of People, Michelle Kingsland was appointed to the USP board of governors in March and after relevant training went live in the role in May. This summer Michelle has also been appointed as a founding Director of the board for SEATS Ltd, working with Coventry university to bring degree level qualifications to our local area making them more accessible for students who otherwise would not have the means to study a degree course.

The Vulcan Restoration Trust, Music & Beer Festival Event was held on 4/5th August and was extremely successful. The busiest day was Saturday with around 650 tickets sold. Friday was around 250. All in all, with performers, traders and VRT staff, attendance over the weekend was circa 1000 people. Particularly pleasing was that the whole event was based around being a "local" event; all the performers, traders (and us!) were local to the Southend and South-East Essex region. Everyone was well behaved with absolutely no incidents of drunkenness, violence or safety-related issues. Most people appeared to use public transport resulting in relatively few cars in the car park. The event and music finished on time within the terms of our licence. No complaints have been received about the event, by the airport or RDC licencing.

The airport welcomed the Red Arrows, Typhoon and Lancaster over the weekend 18-20 August whilst they were performing at Eastbourne airshow. The aircraft proved very popular with local

visitors who lined the airfield perimeter to watch them take-off and land. SDTV ran a live stream from the control tower and invited questions for the RAF crews. All RAF aircraft operated in full compliance with airport controls and received just one complaint from a resident in Hadleigh.

Night movements

All night movements for the quarter period remained within the agreed monthly quota i.e. 120.

Noise

The total number of noise complaints for the Q2 period May, June and July 2023 was 57.

The number of complainants averaged 7 a month.

The 57 noise complaints were generated from 49 airport operations over the three-month period.

	Total ATMs	B734 Cargo ATMs	Total Complaints	NOT SEN	Total complaints	Events	Night complaints	Day complaints
May 23	3362	0	22	0	22	22	2	20
June 23	2480	0	21	0	21	16	6	15
July 23	2559	0	14	0	14	11	0	14
	8,401	0	57	0	57	49	8	49

This data shows that just 0.16% of aircraft movements during the Q2 period generated complaints.

	Total complainants	Total complaints	Top 20 %	Тор 20 =	Тор 3 %	Тор 3 =
May 23	7	22	100%	22	77%	17
June 23	9	21	100%	21	62%	13
July 23	6	14	100%	14	79%	11
		57		57		41

36 complaints related to aircraft operating to/from the SW over Leigh on Sea and 8 complaints related to aircraft operating to/from the NE over Rochford. (13 complaints related to helicopters, overhead aircraft which are not runway direction specific).

	No. of night flights over Leigh	Night	Biz Jets	HM Coastguard
May 23	1	2	0	2
June 23	2	6	6	0
July 23	2	0	0	0
	5	8	6	2

During the Q2 period, there were a total of five night flights to/from the SW over Leigh on Sea which did not follow the preferred runway for reasons permitted under the S106 exemptions. All were specific to weather/wind conditions and the performance capabilities of the aircraft concerned, to operate under the weather conditions at the time of operation.

All complaints for the Q2 period were investigated and the aircraft in question were fully investigated.

There was one non-compliant flight during the Q2 period i.e., turned early and broke NPR controls. There were no complaints received in relation to one NPR breach. Please see quarterly 106 return for NPR breaches for details.

Mobile Noise Monitoring Requests

No requests for the mobile noise monitor (MNT) were received during the Feb, Mar, Apr 2023 reporting quarter.

Noise Forum

London Southend Airport appointed a new Independent Noise Forum Chair in June. Mick Thwaites has spent over 40 years working and living in the Southend on Sea area. Before retiring in 2009 he spent 34 years working for City of London Police, also serving Metropolitan (secondment) and Essex Constabularies, reaching the rank of Temporary Assistant Chief Constable. In 2008 Mick received the Liam Brigginshaw award for outstanding contribution to Policing in Essex.

Mick has a long and proven experience in working with/for the good of the local community having spent over 20 years as Trustee/Chair of the Southend Hospital Charitable Foundation and more recently the Citizens of Southend Awards and Safer Roads Foundation. Mick chaired the CNF meeting held 15 August which included a presentation/consultation on the Noise Action Plan (NAP) R4 review. CNF members agreed the latest draft of the reviewed Terms of Reference and Code of Conduct. Once published, the CNF will include more community groups and Parish Councils.

Draft minutes of the meeting (including copies of the presentations) will be published on the LSA website under <u>Connecting Communities.</u>

Environment

LSA commissioned Logika Group to complete a 5yr review of the Noise Action Plan, a draft NAP was subsequently issued to the ACC and Community Noise forum for comment prior to submission to DEFRA on the 1st September.

LSA continue to develop their NET Zero roadmap which will identify short/medium term targets. In addition to LSA's existing solar farm, the airport authority expects to migrate to 100% renewable energy supply. Short term plans also include a fleet replacement programme to incorporate Electric Vehicles where practicable.

LSA also commissioned Logika Group to progress the design of the Airport Surface Water Drainage Strategy, the project team shall work closely with the Environment Agency throughout the process to ensure a long-term solution is identified to protect airport operations and its surrounding environs.

Caroline Fitzgerald Commercial Director On behalf of John Upton Chief Executive Officer